

**European and U.S. Model Covenants: How Do They Compare?**

Concern	Europe Approach <sup>1</sup>	U.S. Approach <sup>2</sup>
<p><b>Change of Control</b></p> <p><i>Can new owners bring undesirable leverage and / or operational changes?</i></p>	<p><b>Put Event:</b> Requires a Trigger Event or a sale of substantially all assets.<sup>3</sup></p> <p>Trigger Event</p> <p>Change of control component: “person” or group acting in concert gains direct or indirect control of the issuer:</p> <ul style="list-style-type: none"> <li>• 50% voting power</li> <li>• Appoint or remove a majority of directors</li> <li>• Direct operating and financial policies</li> </ul> <p>[and]</p> <ul style="list-style-type: none"> <li>• No rating / insufficient rating</li> </ul> <p>Rating event:</p> <ul style="list-style-type: none"> <li>• The Notes “cease” to be “Rated” – technically undefined, but practically no longer investment grade by at least two of three Rating Agencies.</li> <li>• Windows: (1) Prior to Change of Control based on agency announcement / review and (2) X days after the Change of Control</li> </ul> <p>Put price: 101</p>	<p><b>Change of Control Triggering Event:</b> Requires a Change of Control and a Rating Event<sup>4</sup></p> <p>Change of Control definition has 5 triggers:</p> <ul style="list-style-type: none"> <li>• Sale of substantially all assets</li> <li>• Any person becomes beneficial owner of more than 50% of Voting Stock (measured by power rather than shares)</li> <li>• A merger in which existing shareholders do not own a majority of the surviving person</li> <li>• Continuing Directors test</li> <li>• Adoption of a plan of liquidation or dissolution</li> </ul> <p>Rating event:</p> <ul style="list-style-type: none"> <li>• The Notes “cease” to be rated Investment Grade by at least two of three Rating Agencies.</li> <li>• Windows: 60 day prior / 60 days after Change of Control, with extension during agency review</li> </ul> <p>Put price: 101</p>

<sup>1</sup> Analysis of European Approach is based on the “Model Covenants in Sterling and Euro Bond Issues” drafted by The Bond Covenant Group. (June 2010).

<sup>2</sup> Analysis of U.S. Approach is based on “Improving Covenant Protections in the Investment Grade Bond Market” drafted by The Credit Roundtable. (December 17, 2007 and July 2, 2008).

<sup>3</sup> The ratings trigger is actually optional / discouraged, but in practice it is universal.

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<p><b>Negative Pledge / Lien Subordination</b></p> <p><i>Can new debt be given collateral that our bonds do not get?</i></p>	<p><b>Restrictions on Priority Borrowings</b> (liens <u>and</u> subsidiary debt)</p> <ul style="list-style-type: none"> <li>• Secured debt, subsidiary debt, and sale / leasebacks are all part of “Priority Borrowings”</li> <li>• No “equal and ratable” clause – unlimited secured debt not possible</li> <li>• Applies to the issuer and all subsidiaries and to all assets</li> <li>• Debt includes: (1) money borrowed; (2) financing and capital leases; (3) receivables financing; (4) derivative / hedging obligations; (5) redeemable shares; and (6) “any amount raised under any other transaction... having the commercial effect of a borrowing...”</li> </ul> <p>Allows “Permitted Priority Borrowings”:</p> <ul style="list-style-type: none"> <li>• Permitted Secured Borrowings: (1) financing new asset / acquisition target up to €X; (2) legacy debt of acquisition targets <i>but</i> the security must be released within X months; (3) finance leases up to €X; (4) intercompany debt; and (5) scheduled / existing debt</li> <li>• Permitted Subsidiary Borrowings: (1) intercompany debt; and (2) scheduled / existing debt</li> <li>• Priority Borrowings: up to €X</li> </ul>	<p><b>Limitation on Liens and Priority Debt</b> (liens <u>and</u> subsidiary debt)</p> <ul style="list-style-type: none"> <li>• Secured debt, subsidiary debt, and sale / leasebacks are all part of “Priority Debt”</li> <li>• No “equal and ratable” clause – unlimited secured debt not possible</li> <li>• Applies to the issuer and all subsidiaries, and to all assets</li> <li>• Debt includes: (1) money borrowed; (2) capital leases; and (3) preferred stock of a subsidiary; not hedging obligations</li> </ul> <p>Allows “Permitted Debt”: (1) customary M&amp;A; (2) financing new assets; (3) legacy debt of acquired entity; (4) intercompany debt, (5) liens on accounts and inventory (negotiable); (6) existing debt; and (7) general carveout of 10-15% Consolidated Net Tangible Assets</p>

<sup>4</sup> The ratings trigger is actually optional / discouraged, but in practice it is universal.

<p><b>Guarantees / Structural Subordination</b></p> <p><i>Can new debt be given guarantees that our bonds do not get?</i></p> <p><i>Can the issuer's subsidiaries borrow money outside of the ordinary course?</i></p>	<p><b>Dealt with by Restrictions on Priority Borrowings (liens <u>and</u> subsidiary debt)</b></p> <ul style="list-style-type: none"> <li>• Secured debt, subsidiary debt, and sale / leasebacks are all part of “Priority Borrowings”</li> <li>• <u>Un</u>secured subsidiary debt outside the ordinary course of business is considered as harmful as secured debt</li> <li>• Guarantees not expected</li> </ul>	<p><b>Dealt with by Limitation on Liens <u>and</u> Priority Debt</b></p> <ul style="list-style-type: none"> <li>• Secured debt, subsidiary debt, and sale / leasebacks are all part of “Priority Debt”</li> <li>• <u>Un</u>secured subsidiary debt outside the ordinary course of business is considered as harmful as secured debt</li> <li>• Guarantees not expected</li> </ul>
<p><b>Asset Sales</b></p> <p><i>Can assets be sold outside of the ordinary course of business?</i></p>	<p><b>Restriction on Disposals</b></p> <p>Transfers of assets outside the ordinary course of business limited within a 3 year period to €X or X% of Consolidated Net Worth / Consolidated Asset Value</p> <p>Allows “Reinvested Proceeds” for assets of “comparable or superior” type, value, and quality</p>	<p>No new covenant proposed</p> <p>No protection (unless “substantially all” assets being sold in which case Mergers covenant applies)</p>
<p><b>Dividends</b></p> <p><i>Is there a limit on cash dividends or other payments to equity?</i></p>	<p><b>Restrictions on Disposals</b></p> <p>Allows cash dividends, but would restrict large spin-offs</p>	<p>No new covenant proposed</p> <p>No protection</p>
<p><b>Information / Reports</b></p> <p><i>What financial and business information is provided to bondholders, and how?</i></p>	<p><b>Information</b></p> <ul style="list-style-type: none"> <li>• Annual and half year financial statements and a financial discussion (MD&amp;A)</li> <li>• Mid-year financial statements</li> <li>• Covenant compliance certificate</li> <li>• Post reports to website</li> <li>• Holders can put question to the auditors and request documents</li> <li>• Documents: (1) Credit documents above €X; (2) documents given to</li> </ul>	<p><b>Reports</b></p> <p>When a public company:</p> <ul style="list-style-type: none"> <li>• S.E.C. reporting</li> </ul> <p>When not a public company:</p> <ul style="list-style-type: none"> <li>• Annual and quarterly financial statements and a financial discussion (MD&amp;A)</li> <li>• Post reports to website</li> <li>• No exhibits, no periodic reports, no conference calls</li> </ul>

<sup>5</sup> Can be met via U.K. Disclosure Rules and Transparency Rules.  
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	shareholders and to other creditors; and (3) reports, events, and information that would “be likely to have a significant effect” on the price of the bonds <sup>5</sup>	
<b>Voting</b> <i>How are covenants amended?</i>	No new covenant proposed	<b>Voting by Series</b> <ul style="list-style-type: none"> <li>• Each series of bonds vote to amend its own provisions</li> <li>• Control setting series of bondholders against each other</li> </ul>
<b>Step-up Coupons</b> <i>Can ratings changes affect the interest rate?</i>	No new covenant proposed	<b>Coupon step-up for downgrades</b> <ul style="list-style-type: none"> <li>• Increase coupon by 0.25% for each notch downgrade below BBB-</li> <li>• Maximum 2% step-up<sup>6</sup></li> </ul>
<b>Committee Expenses</b> <i>How are bondholder challenges financed?</i>	<b>Committee Expenses</b> Issuer reimburses reasonable expenses of legal and financial advisers to the Holder Committee during a default	No new covenant proposed; however, U.S. indentures have trustee reimbursement

<sup>6</sup> No pricing is actually proposed, but the 0.25% / 2% maximum is the typical usage. Similarly, below BBB-/Baa3 is where pricing typically changes, although White Paper step-up grid begins at BBB+ / Baa1.